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**TUESDAY, OCTOBER 2, 2018**  
**CITY COUNCIL REVISED AGENDA**  
**4:00 PM**

- I. Call to Order.
- II. Pledge of Allegiance/Invocation (Chairman Smith).
- III. Minute Approval.
- IV. Special Presentation.

V. **Ordinances – Final Reading:**

**FINANCE**

- a. An ordinance to amend Ordinance No. 13334, known as “the Fiscal Year” 2018-2019 Budget Ordinance,” so as to appropriate \$300,000.00 from the Department of General Government to the United Way of Greater Chattanooga. (Sponsored by Councilwoman Berz as Chair of the Finance Committee)

**PLANNING**

- b. 2018-159 UCI, LLC c/o Kurtis Morris (R-2 Residential Zone to R-T/Z Residential Townhouse/Zero Lot Line Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1005 Beason Drive, from R-2 Residential Zone to R-T/Z Residential Townhouse/Zero Lot Line Zone, subject to certain conditions. (Alternate Version #3)

VI. **Ordinances – First Reading:**

**PUBLIC WORKS AND TRANSPORTATION**

**Transportation**

- a. MR-2018-151 Ken Garner Enterprises and Kenneth B. Garner, Trustee (Abandonment). An ordinance closing and abandoning a portion of the 1200 block of East 28th Street, as detailed on the attached map, subject to certain conditions. (District 8) (Recommended for approval by Transportation) (Deferred from 9/18/2018)
- b. An ordinance amending Chattanooga City Code, Part II, Chapter 35, Article VII, Pedal Carriage and Rickshaws, Division 1, Section 35-241, Definitions. (Sponsored by Vice-Chairman Oglesby)

VII. **Resolutions:**

**ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. A resolution authorizing the Mayor to enter into a License Agreement with the State of Tennessee, in substantially the form attached, for a ten (10) year renewable license, at no cost, for permission to use and maintain a multi-use path underneath the Interstate 75 bridge over Chickamauga Creek. (District 6)
- b. A resolution authorizing the Mayor to enter into a License Agreement with the State of Tennessee, in substantially the form attached, for a ten (10) year renewable license, at no cost, to use and maintain a multi-use path underneath the C.B. Robinson Bridge. (District 8)
- c. A resolution authorizing the Administrator for the Department of Economic and Community Development to apply and accept, if awarded, the BlueCross Healthy Place Grant, sponsored by BlueCross Blue Shield of Tennessee Health Foundation (BCBS), for an amount not to exceed \$7 million. (Added by permission of Chairman Smith)

**ECD/SHORT TERM VACATION RENTALS:**

- d. 2018-10 Walter & Carol Mahla (Short Term Vacation Rental). A resolution approving Short Term Vacation Rental Application No. 18-STVR-00059 for property located at 643 Hamilton Avenue. (District 2)
- e. 2018-11 Raamy Investments, LLC (Short Term Vacation Rental). A resolution approving Short Term Vacation Rental Application No. 18-STVR-00060 for property located at 720 Old Dallas Road. (District 2)
- f. 2018-13 Andrew & Manuela Bresee (Short Term Vacation Rental). A resolution approving Short Term Vacation Rental Application No. 18-STVR-00051 for property located at 225B S. Seminole Drive. (District 9)

**POLICE**

- g. A resolution authorizing the Chief of the Chattanooga Police Department to enter into an agreement with Convergent Technologies for customer support and maintenance for pole cameras for a five (5) year period from August 1, 2018 through July 31, 2023, for an amount not to exceed \$128,748.00.

**PUBLIC WORKS AND TRANSPORTATION**

**Public Works**

- h. A resolution authorizing the Administrator for the Department of Public Works to accept reimbursable funds for the recycling rebate from the Tennessee Department of Environment and Conservation (TDEC), in the amount of \$32,448.00.

- i. [A resolution authorizing the Administrator for the Department of Public Works to execute a Consent to Assignment of all Purchase Orders for Vendor No. 855749, Gresham, Smith and Partners, to Gresham Smith, relative to Purchase Order No. 550357 for Professional Service On-Call Wastewater Capital Improvement Projects.](#)

**Transportation**

- j. [A resolution authorizing the Administrator for the Department of Transportation to apply for, and if awarded, a Transportation Alternatives Program \(TAP\) Grant from the Tennessee Department of Transportation to construct the Alton Park Riverwalk Connector, with the City's portion not to exceed \\$200,000.00, for an amount not to exceed \\$1 million. \(District 7\)](#)
- VIII. Purchases.
- IX. Other Business.
- X. Committee Reports.
- XI. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.
- XII. Adjournment.

**TUESDAY, OCTOBER 9, 2018**  
**CITY COUNCIL AGENDA**  
**6:00 PM**

1. Call to Order.
2. Pledge of Allegiance/Invocation (Councilman Ledford).
3. Minute Approval.
4. Special Presentation.
5. **Ordinances – Final Reading:**

**PUBLIC WORKS AND TRANSPORTATION**

**Transportation**

- a. [MR-2018-151 Ken Garner Enterprises and Kenneth B. Garner, Trustee \(Abandonment\). An ordinance closing and abandoning a portion of the 1200 block of East 28th Street, as detailed on the attached map, subject to certain conditions. \(District 8\) \(Recommended for approval by Transportation\) \(Deferred from 9/18/2018\)](#)
  - b. [An ordinance amending Chattanooga City Code, Part II, Chapter 35, Article VII, Pedal Carriage and Rickshaws, Division 1, Section 35-241, Definitions. \(Sponsored by Vice-Chairman Oglesby\)](#)
6. **Ordinances – First Reading:**

**ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. [An ordinance amending Chattanooga City Code, Part II, Chapter 10, relative to Administration and Technology Fees.](#)

**PLANNING**

- b. [2018-117 City of Chattanooga City Council % City Attorney's Office \(C-2 Convenience Commercial Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of the property located at 1001 Read's Lake Road, from C-2 Convenience Commercial Zone to C-2 Convenience Commercial Zone with conditions. \(District 1\) \(Recommended for denial by Planning and Staff\) \(Sponsored by Councilman Henderson\)](#)

- c. 2018-168 Trey Aycock (R-1 Residential Zone to C-2 Convenience Commercial Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 4306 North Access Road, from R-1 Residential Zone to C-2 Convenience Commercial Zone. (District 2) (Recommended for denial by Planning and Staff)
  
- d. 2018-176 Ken Defoor Properties (M-3 Warehouse and Wholesale Zone and C-2 Convenience Commercial Zone to R-4 Special Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone parts of properties located at 2760 and 2770 Northpoint Boulevard, from M-3 Warehouse and Wholesale Zone and C-2 Convenience Commercial Zone to R-4 Special Zone. (District 3) (Recommended for approval by Planning and Staff)
  
- e. 2018-009 MB Real Estate Services (O-1 Office Zone to C-2 Convenience Commercial Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1710 Gunbarrel Road, more particularly described herein, from O-1 Office Zone to C-2 Convenience Commercial Zone, subject to certain conditions. (District 4) (Recommended for approval by Planning and recommended for denial by Staff) (Deferred from 2/13/18)
  
- 2018-009 MB Real Estate Services (O-1 Office Zone to C-2 Convenience Commercial Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1710 Gunbarrel Road, more particularly described herein, from O-1 Office Zone to C-2 Convenience Commercial Zone, subject to certain conditions. (Alternate Version)
  
- 2018-009 MB Real Estate Services (O-1 Office Zone to C-2 Convenience Commercial Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1710 Gunbarrel Road, more particularly described herein, from O-1 Office Zone to C-2 Convenience Commercial Zone. (Applicant Version)
  
- f. 2018-178 Churchview Properties % William Arthur (R-1 Residential Zone to R-T/Z Residential Townhouse/Zero Lot Line Zone). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of the property located at 1813 Morris Hill Road, from R-1 Residential Zone to R-T/Z Residential Townhouse/Zero Lot Line Zone. (District 4) (Recommended for approval by Planning and recommended for denial by Staff)

- g. [2018-162 Ben Berry & Berry Engineers, LLC \(R-1 Residential Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1105 McDonald Drive, from R-1 Residential Zone to C-2 Convenience Commercial Zone, subject to certain conditions. \(District 4\) \(Recommended for approval by Planning and recommended for denial by Staff\)](#)

[2018-162 Ben Berry & Berry Engineers, LLC \(R-1 Residential Zone to C-2 Convenience Commercial Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 1105 McDonald Drive, from R-1 Residential Zone to C-2 Convenience Commercial Zone. \(Applicant Version\)](#)

- h. [2018-165 Philip and Jennifer Clay \(A-1 Urban Agricultural Zone to R-4 Special Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of property located at 7628 Davidson Road, from A-1 Urban Agricultural Zone to R-4 Special Zone, subject to certain conditions. \(District 4\) \(Recommended for approval by Planning and Staff\)](#)

[2018-165 Philip and Jennifer Clay \(A-1 Urban Agricultural Zone to R-4 Special Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone part of property located at 7628 Davidson Road, from A-1 Urban Agricultural Zone to R-4 Special Zone. \(Applicant Version\)](#)

- i. [2018-172 Jan O. Rushing \(U-RA-3 Urban Residential Attached 3 Stories Maximum Height Zone to U-CX-3 Urban Commercial Mixed Use 3 Stories Maximum Height Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone properties located at 1635 Rossville Avenue and 1614, 1620, 1626, and 1638 Cappella Street, from U-RA-3 Urban Residential Attached 3 Stories Maximum Height Zone to U-CX-3 Urban Commercial Mixed Use 3 Stories Maximum Height Zone. \(District 7\) \(Recommended for approval by Planning and Staff\)](#)

- j. [2018-177 Aza Wintersieck \(M-1 Manufacturing Zone to R-2 Residential Zone\). An ordinance to amend Chattanooga City Code, Part II, Chapter 38, Zoning Ordinance, so as to rezone property located at 3017 Dodds Avenue, from M-1 Manufacturing Zone to R-2 Residential Zone. \(District 7\) \(Recommended for approval by Planning and Staff\)](#)

## **PUBLIC WORKS AND TRANSPORTATION**

### **Public Works**

- k. [An ordinance amending Chattanooga City Code, Chapter 31, Sewers, Mains and Drains, Article VIII, Stormwater Management, Division 7, Fees, Section 31-356.1.1, Adjustments to Quality Fee related to water quality fee reductions.](#)

- l. [An ordinance amending Chattanooga City Code, Part II, Chapter 18, Garbage and Refuse.](#)
- m. [An ordinance granting a franchise to Comcast of the South to construct, operate and maintain a cable system in the City of Chattanooga, Tennessee, for the purpose of providing cable service; setting forth conditions accompanying the grant of the franchise; providing for regulation and use of the system and the public rights-of-way in conjunction with the City's right-of-way ordinance, if any; and prescribing penalties for the violations of the provisions herein. \(To be determined by Chair for the 9th or 16th\)](#)

7. **Resolutions:**

**ECONOMIC AND COMMUNITY DEVELOPMENT**

- a. [A resolution authorizing the Mayor to execute a Third Amendment to Waterfront Event Management Agreement, in substantially the form attached, with Friends of the Festival, Inc. for the extension of the term from July 1, 2018 through December 31, 2018, in the amount of \\$27,500.00.](#)
- b. [A resolution amending Resolution No. 29336 to correct certain clerical errors in the Economic Impact Plan for the M.L. King Boulevard Development Area. \(Revised\)](#)

**PLANNING**

- c. [2018-173 BKY Enterprises GP % Beason View Land Company \(Special Exceptions Permit\). A resolution authorizing a Special Exceptions Permit for a Residential Planned Unit Development on properties located in the 1000 block of Beason Drive. \(District 1\) \(Recommended for approval by Planning and recommended for denial by Staff\)](#)

**POLICE**

- d. [A resolution authorizing the donation of two \(2\) surplus Ford Crown Victoria automobiles with all emergency equipment and CPD decals removed, in the expressed need of the Guaynabo, Puerto Rico Police Department in recovery from the storms suffered.](#)

**PUBLIC WORKS AND TRANSPORTATION**

**Public Works**

- e. [A resolution authorizing payment to the U.S. Environmental Protection Agency \(EPA\), in accordance with Section X\(48\)\(a\) of the Consent Decree, for sanitary sewer overflows incurred during the period of January 1, 2017 through December 31, 2017, in the amount of \\$63,000.00.](#)

8. Purchases.

9. Other Business.
  - a. Approval of certification for new grocery store wishing to sell wine:
    - **Aldi, Inc. d/b/a Aldi #87,  
670 Signal Mountain Road (District 1)**
  - b. Approval of renewal certification for grocery stores wishing to sell wine:
    - **Joseph Chaudhari, LLC d/b/a Kankus #5,  
702 Central Avenue (District 8)**
    - **MAC'S Convenience Stores LLC d/b/a Circle K #2803618,  
3743 Cummings Highway (District 1)**
    - **MAC's Convenience Stores LLC d/b/a Circle K #2803613,  
1182 Mountain Creek Road (District 1)**
    - **MAC's Convenience Store LLC d/b/a Circle K #2803614,  
712 Signal Mountain Road (District 1)**
    - **MAC's Convenience Store LLC d/b/a Circle K #2803644,  
2020 E. Brainerd Road (District 6)**
    - **MAC's Convenience Store LLC d/b/a Circle K #2803645,  
2514 Amnicola Highway (District 8)**
10. Committee Reports.
11. Recognition of Persons Wishing to Address the Council on Non-Agenda Matters.
12. Adjournment.



Proposed City Council Purchases 10-02-18

DEPARTMENT REQUISITION NO.	ITEM DESCRIPTION	BIDS REQUESTED	BIDS RETURNED	LOWEST/BEST BIDDER	COST	FUND NAME	NOTES
PO549777 Information Technology Department	Increase to Purchase Order for Moving Servers, Information Technology Department	-	-	Enviromental Systems Research Institute 380 New York Street Redlands, CA 92373-8100	New Total \$49,928.00	General Fund	Increase to Purchase Order for Moving Servers - Information Technology Department. This purchase utilizes the State of Tennessee Statewide Contract #44602. TCA 6-56-3042 allows for this single source purchase exempted from the usual advertising and bidding requirements.
R176184 Information Technology Department	New Blanket Contract, Watson Products Software Maintenance, Information Technology Department	-	-	Data Driven 3144 Stage Post Drive, Ste 116 Bartlett, TN 38133	Estimated \$65,000.00 Annually	General Fund	New Blanket Contract - Watson Products Software Maintenance for - Information Technology Department. The City of Chattanooga is issuing a contract for twelve (12) months, ending June 30, 2019, with the option to renew for an additional two (2) years. TCA 6-56-3042 allows for this single source purchase exempted from the usual advertising and bidding requirements.
R176135 Public Works Department	Purchase of Salt Spreaders, City Wide Services, Public Works Department	-	-	CMI Equipment Sales, Inc 2405 Dickerson Pike Nashville, TN 37207	\$48,500.00	General Fund	Purchase of - Salt Spreaders - City Wide Services - Public Works Department. This purchase is utilizing the Sourcwell (formerly NJPA) contract PO080114-HPI. TCA 6-56-3042 allows for this single source purchase exempted from the usual advertising and bidding requirements.



# City of Chattanooga

Mayor Andy Berke

September 26, 2018

Mr. Brent Messer  
Chief Information Officer  
Information Technology Department  
1100 Market St. Suite 300  
Chattanooga, TN 37402

**Subject: PO 549777 – Open Market Purchase – Environmental Systems Research Institute (ESRI) – Professional Service Support for Moving Servers – Information Technology Department**

Dear Mr. Messer:

Council approval is recommended to award an open market purchase as needed for Information Technology Department. This purchase in the amount of \$24,964 is in addition to an initial purchase of \$24,964 made on June 29, 2018 for a total purchase amount of \$49,928. This purchase is for professional support services for moving servers to new hosting environments.

I recommend awarding this purchase Environmental Systems Research Institute (esri) 380 New York Street Redlands, CA 92373-8100.

This purchase utilizes the State of Tennessee Statewide Contract # 44602. A copy of this contract is attached for your review.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding requirements.

Respectfully yours,

Bonnie Woodward  
Director of Purchasing

BW/mh  
Attachments

Environmental Systems Research Institute 380 New York Street Redlands, CA 92373-8100

**City of Chattanooga Change Order Request Form**

PO #: 549777

DATE:

9/24/2018

Vendor Name: Environmental Systems Research Institute, Inc. (Ersi)

**Increase PO \*\*** Reason: There is more work required than was originally anticipated. Project is not complete. Additional Task Order No. 02 (335025)

**Decrease PO \*\*** Reason: \_\_\_\_\_

\*\* Council approval date (required for Increase or Decrease to PO): \_\_\_\_\_

**Account change** Reason: \_\_\_\_\_

**Reopen PO** Reason: \_\_\_\_\_

**Close PO** Reason: \_\_\_\_\_

**Close PO** Reason: \_\_\_\_\_

Description	UOM	Quantity	Price	Fund	Dept	Cost Ctr	Account	Wk Locn	Activity
Consulting Svcs 9/18/2018 through 12/31/2018		79	\$24,964.00						

**Additional Information:**  
Detailed quote is attached.

**Task Order No. 02 (335025)  
Issued under  
Esri Master Purchase Agreement No. 302293 (formerly 2014MPA1439)**

In accordance with the terms and conditions of the Agreement referenced above between Environmental Systems Research Institute, Inc. ("Esri"), and the State of Tennessee ("State"), this Task Order authorizes preparation and provision of the "ArcGIS Enterprise Ongoing and Ad-Hoc Consulting Support" services for the City of Chattanooga Information Services ("City") in accordance with the terms, schedule, and start/end date(s) specified below.

1. Scope of Work: See Exhibit 1-Scope of Work, which is attached hereto and incorporated herein by this reference.

In addition to the foregoing, City agrees that its employees, representatives, and subcontractors will fully cooperate and communicate with Esri during performance of this Task Order. Without cost to Esri, City shall provide, allow access to, or assist Esri in obtaining all data Esri requests for performance of this Task Order, including, but not limited to, (1) copies of previously prepared reports, maps, plans, surveys, records, and other documents in the control or possession of City and (2) copies of ordinances, codes, regulations, or other governmental documents.

2. Contract Type: Time-and-Materials (T&M).
3. Total Not-to-Exceed (NTE) Task Order Value: \$24,964, as further detailed in Exhibit 2-Pricing, which is attached hereto and incorporated herein by this reference.
4. Delivery Schedule: The period of performance is from September 18, 2018 through December 31, 2018.
5. Project Contacts:  
 Esri Project Manager: Andy Potts, (704) 541-9810, Email: [apotts@esri.com](mailto:apotts@esri.com)  
 Esri Contracts Administrator: Jasmine Deo, (909) 793-2853, ext. 4309, Email: [ideo@esri.com](mailto:ideo@esri.com)  
 City Deputy Chief Information Officer: Donna Jeffery, (423) 643-6351, Email: [djeffery@chattanooga.gov](mailto:djeffery@chattanooga.gov)
6. City Address/Contact for Esri's Invoices: See applicable PO.

ACCEPTED AND AGREED:

**CITY OF CHATTANOOGA, TN  
INFORMATION SERVICES  
(City)**

**ENVIRONMENTAL SYSTEMS  
RESEARCH INSTITUTE, INC.  
(Esri)**

By:   
 Authorized Signature

By: \_\_\_\_\_  
 Authorized Signature

Printed Name: Donna Jeffery

Printed Name: \_\_\_\_\_

Title: City Deputy Chief Information Officer

Title: \_\_\_\_\_

Date: 9-24-2018

Date: \_\_\_\_\_

Exhibit 1 to  
Task Order No. 02 (335025)  
Issued under  
Esri Master Purchase Agreement No. 302293 (formerly 2014MPA1439)

**SCOPE OF WORK**

**Scope of Services:**

**ArcGIS Enterprise Installation and Configuration Support**

Esri will provide up to 79 hours of remote consulting services to assist the City ongoing operational and ad-hoc support related to the City's new ArcGIS Enterprise environment. It is anticipated that consulting services will include the following topics:

- Provide ongoing support to configure geodatabase permissions.
- Provide knowledge transfer on geodatabase management methodologies and best practices.
- Provide support to assist with the configuration and publication of ArcGIS Enterprise maps, feature services, and apps.
- Provide general ArcGIS-related knowledge transfer and best practices as time permits.

This activity will be supported remotely from Esri's offices. The Esri consultant will work with direction from City's technical staff and management.

***Esri Responsibilities***

- Provide up to 79 hours of consulting services as described above.
- Esri will request the City IT Department's approval for all requests before support is provided

***City Responsibilities***

- City will direct all internal support requests to the City's appointed Project Manager (Koren Sapp) who will then direct the requests to the Esri Project Manager (Andy Potts).
- Communicate project needs and priorities to the Esri Consultant.
- Provide the Esri Consultant with access to systems environment and databases, as required.
- Provide appropriate staff to direct support activities.
- Provide single point-of-contact with administrative access.

***Assumptions***

- Esri staff will have access to server accounts with administrative privileges (temporary administrator accounts or assigned resource to work closely with Esri) where appropriate.
- City will provide Esri consultant representative sample data for remote development and testing purposes
- Consulting support and knowledge transfer will be provided as a collaborative learning effort between Esri and City and will not be provided in formal classroom-styled training session format.
- All maps and apps will consume data from the City's existing SQL Server (2016) enterprise geodatabase and/or existing Data Store for ArcGIS instance at the new data center.
- ArcGIS Enterprise 10.6.1 or higher will be installed and configured.
- No Service Level Agreements (SLA) exist for known apps or map services.
- The City will provide a prioritized list of apps, maps, and source geodatabase and image data to be migrated.

**Exhibit 2 to  
Task Order No. 02 (335025)  
Issued under  
Esri Master Purchase Agreement No. 302293 (formerly 2014MPA1439)**

**PRICING**

The total not-to-exceed (NTE) price for the Scope of Services is **\$24,964**, and excludes any travel. This price is exclusive of any applicable federal, state and/or local taxes for which Esri may collect and City shall remain responsible. City will provide its tax-exemption certificate, if applicable.

Esri anticipates using staff from the **GIS System/Software Developer (S2)** labor category; however, depending on the level of expertise required to perform certain activities during this engagement, Esri may be required to utilize other Esri staff members with a different skill-set and labor category.

T&M consulting services will be conducted under the following conditions:

- In the event Esri completes the Scope of Services for less than the NTE budget, City will only be invoiced for the actual hours expended plus other direct costs (ODCs), if applicable.
- In the event Esri reaches the NTE budget limit before the Scope of Services is completed, City will have the option to either (a) increase the contract funding in order to allow the work to continue; or (b) instruct Esri to stop work. If City chooses to stop work, Esri will do so without liability.
- Esri reserves the right to reallocate the project funding between Scope of Services activities and/or ODCs, as necessary to facilitate the work effort, provided the overall Task Order price is not exceeded.

All work will be accomplished in accordance with the Scope of Services with the deliverable being consulting time. If additional work is requested by City in writing beyond the scope of this quote, Esri will provide an updated quote. Esri will perform and invoice Services on a time and materials basis using the labor categories and rates specified for the performance period. Labor and preparation work will be invoiced on a monthly basis for actual hours expended during the previous month. Invoices are to be paid within 30 days of receipt.

The following hourly labor rates are in accordance with the State Master Purchase Agreement.

<b>Labor Categories</b>	<b>CY2018</b>	<b>CY2019</b>
GIS Technical Specialist/Engineer (S1)	\$245	\$257
GIS System/Software Developer (S2)	\$316	\$332
Senior GIS System/Software Architect (S3)	\$390	\$410
GIS Consultant/Project Manager (M1)	\$301	\$316
Senior GIS Consultant/Project Manager (M2)	\$377	\$396
Principal/GIS Program Manager (M3)	\$497	\$522
GIS Database Specialist/Analyst (DB)	\$208	\$218

# Purchase Order STANDARD



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21377
	Environmental Systems Research Institute 380 New York Street Redlands, CA 92373-8100

PO Date: 29-JUN-18 Buyer: Marisol Hernandez FOB: DESTINATION Terms: Immediate
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Purchase Order Number <b>549777</b>
INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.

<b>S H I P T O</b>	City Hall Annex 100 East 11th Street Chattanooga
	TN
	37402

<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402

<b>Requestor</b>	<b>Requisition Number</b>	<b>Bid Number</b>
Takenya Williams	172519	

Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
***** THIS IS AN ORDER ***** ***** PLEASE DELIVER AS REQUESTED *****					
Buyer: Marisol Hernandez Email: mhernandez@chattanooga.gov Phone: 423-643-7235					
*****					
ESRI Quote # P18-23207 Quoted through Master Purchase Agreement, State of Tennessee, MPA # 302293 (formerly 2014MPA1439), between Esri and the State of Tennessee effective 1/15/2015.					
*****					
Vendor contact: Andy Potts Regional Services Manager – Southeast US Esri Professional Services 3325 Springbank Lane, Suite 300 Charlotte, North Carolina 28226 Tel#: (704) 541-9810 Email: apotts@esri.com www.esri.com					
The undersigned hereby agrees to perform the services in accordance with the terms and conditions as set forth in this Purchase Order, the City of Chattanooga Standard Terms & Conditions, and the bid or quotation.					
Representative: _____		Agreed to and accepted by:			
Title: _____		CITY OF CHATTANOOGA, TENNESSEE			
Date: _____		Name/Title: _____			
Department: _____					

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.

# Purchase Order STANDARD



**City of Chattanooga**  
101 East 11th Street, Suite G13  
Chattanooga, TN 37402

<b>V E N D O R</b>	Vendor Number: Vendor Alternate ID: 21377  Environmental Systems Research Institute 380 New York Street Redlands, CA 92373-8100
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PO Date: 29-JUN-18 Buyer: Marisol Hernandez FOB: DESTINATION Terms: Immediate	<b>Purchase Order Number 549777</b>  INVOICES: Direct invoices in DUPLICATE to the Invoice address shown below.
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<b>S H I P T O</b>	City Hall Annex 100 East 11th Street Chattanooga  TN  37402
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<b>I N V O I C E</b>	Accounts Payable Division City of Chattanooga 101 East 11th Street, Suite 101 Chattanooga, TN 37402
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Requestor		Requisition Number			Bid Number
Takenya Williams		172519			
Line Nbr	Item ID - Item Description	Quantity	Unit	Unit Price	Total
1	SRI Professional Services Support to move servers per Data Center move through established TN Contract Contract Number: 00000000000000000000000044602: Environmental Systems Research InstituteContract details attached to this requisition; Qu	1.00	Dollar	\$ 24,964.0000	\$ 24,964.00

**TOTAL: \$ 24,964.00**

\*\*\*\*\* NOTICE \*\*\*\*\*

This Purchase Order ("Agreement") is a binding agreement between the City of Chattanooga and the Vendor. This Purchase Order shall be governed by the following documents: (1) Purchase Order; (2) City of Chattanooga Purchase Order Standard Terms and Conditions; (3) Vendor's response to the bid or quotation; and (4) terms and conditions set forth in the bid or quotation, each of which is hereby incorporated herein by reference and becomes a part of this Agreement. In the event any conflict of terms arises, the terms controlling the Agreement shall be in the order provided hereinabove. This Purchase Order is valid only when signed or electronically approved by the Finance Officer.

Electronic approval is on record in the purchasing information system which asserts that unencumbered appropriation is available to meet the expenditure covered by this Purchase Order; and further authorizes payment upon proper certification of receipt of goods and/or services.



**Task Order No. 01 (333250)  
 Issued under  
 Esri Master Purchase Agreement No. 302293 (formerly 2014MPA1439)**

In accordance with the terms and conditions of the Agreement referenced above between Environmental Systems Research Institute, Inc. ("Esri"), and the State of Tennessee ("State"), this Task Order authorizes preparation and provision of the "ArcGIS Enterprise Installation and Configuration Consulting Support" services for the City of Chattanooga Information Services ("City") in accordance with the terms, schedule, and start/end date(s) specified below.

1. Scope of Work: See Esri Quote P18-23207, dated June 27, 2018, which is attached hereto and incorporated herein by this reference.
2. Contract Type: Time-and-Materials (T&M).
3. Total Not-to-Exceed (NTE) Task Order Value: \$24,964, in accordance with Quote P18-23207.
4. Delivery Schedule: The period of performance is from July 24, 2018 through September 28, 2018.
5. Project Contacts:  
 Esri Project Manager: Andy Potts, (704) 541-9810, Email: [apotts@esri.com](mailto:apotts@esri.com)  
 Esri Contracts Administrator: Jasmine Deo, (909) 793-2853, ext. 4309, Email: [jdeo@esri.com](mailto:jdeo@esri.com)  
 City Deputy Chief Information Officer: Donna Jeffery, (423) 643-6351, Email: [djeffery@chattanooga.gov](mailto:djeffery@chattanooga.gov)
6. City Address/Contact for Esri's Invoices: See PO#549777.

ACCEPTED AND AGREED:

**CITY OF CHATTANOOGA, TN  
 INFORMATION SERVICES  
 (City)**

**ENVIRONMENTAL SYSTEMS  
 RESEARCH INSTITUTE, INC.  
 (Esri)**

By: \_\_\_\_\_  
 Authorized Signature

By: \_\_\_\_\_  
 Authorized Signature

Printed Name: Donna Jeffery

Printed Name: \_\_\_\_\_

Title: City Deputy Chief Information Officer

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_



STATE OF TENNESSEE, DEPARTMENT OF GENERAL SERVICES  
CENTRAL PROCUREMENT OFFICE

**Statewide Multi-Year Contract Issued to:**

Environmental Systems Research Institute  
380 New York St

Redlands, CA 92373

Vendor ID: 0000001473

**Contract Number: 0000000000000000000044602**

Title: GIS Software & Support

Start Date: January 15, 2015 End Date: January 14, 2019

Is this contract available to local government agencies in addition to State agencies?: Yes

**Authorized Users.** This Contract establishes a source or sources of supply for all Tennessee State Agencies. "Tennessee State Agency" refers to the various departments, institutions, boards, commissions, and agencies of the executive branch of government of the State of Tennessee with exceptions as addressed in Tenn. Comp. R. & Regs. 0690-03-01-.01. The Contractor shall provide all goods or services and deliverables as required by this Contract to all Tennessee State Agencies. The Contractor shall make this Contract available to the following entities, who are authorized to and who may purchase off of this Statewide Contract ("Authorized Users"):

- a. all Tennessee State governmental entities (this includes the legislative branch; judicial branch; and, commissions and boards of the State outside of the executive branch of government);
- b. Tennessee local governmental agencies;
- c. members of the University of Tennessee or Tennessee Board of Regents systems;
- d. any private nonprofit institution of higher education chartered in Tennessee; and,
- e. any corporation which is exempted from taxation under 26 U.S.C. Section 501(c)(3), as amended, and which contracts with the Department of Mental Health and Substance Abuse to provide services to the public (Tenn. Code Ann. § 33-2-1001).

These Authorized Users may utilize this Contract by purchasing directly from the Contractor according to their own procurement policies and procedures. The State is not responsible or liable for the transactions between the Contractor and Authorized Users.

Note: If "no", attach exemption request addressed to the Central Procurement Officer.

**Contract Contact Information:**

State of Tennessee  
Department of General Services, Central Procurement Office  
Contract Administrator: Lauren Blevins  
3rd Floor, William R Snodgrass, Tennessee Tower  
312 Rosa L. Parks Avenue  
Nashville, TN 37243-1102  
Phone: 615-507-6227  
Email: lauren.blevins@tn.gov  
Fax: 615-741-0684

Line Information

**Line 1**

Item ID:

*APCAT: For the purchase of software, maintenance & training: This percentage will be applied to the prices listed in the most current Esri Software Master Agreement attached to this event. 0% discount applied to the catalog price.*

Unit of Measure: EA

Vendor Item/Part #:

Manufacturer Item #:

Unit Price: \$ 0

**Line 2**

Item ID: 1000161685

*GIS Technical Specialist/Engineer, per hour*

Unit of Measure: HR

Vendor Item/Part #: S1

Manufacturer Item #:

Unit Price: \$ 233

**Line 3**

Item ID: 1000161686

*GIS System/Software Developer, per hour*

Unit of Measure: HR

Vendor Item/Part #: S2

Manufacturer Item #:

Unit Price: \$ 301

**Line 4**

Item ID: 1000161687

*Sr. GIS System/Software Architect, per hour*

Unit of Measure: HR

Vendor Item/Part #: S3

Manufacturer Item #:

Unit Price: \$ 371

**Line 5**

Item ID: 1000161688

*GIS Consultant/Project Manager, per hour*

Unit of Measure: HR

Vendor Item/Part #: M1

Manufacturer Item #:

Unit Price: \$ 287

**Line 6**

Item ID: 1000161689

*Sr. GIS Consultant/Project Manager, per hour*

Unit of Measure: HR  
Vendor Item/Part #: M2  
Manufacturer Item #:  
Unit Price: \$ 359

**Line 7**

Item ID: 1000161690  
*Principal/GIS Consultant/Prog. Manager, per hour*  
Unit of Measure: HR  
Vendor Item/Part #: M3  
Manufacturer Item #:  
Unit Price: \$ 473

**Line 8**

Item ID: 1000161691  
*GIS Database Specialist/Analyst, per hour*  
Unit of Measure: HR  
Vendor Item/Part #: DB  
Manufacturer Item #:  
Unit Price: \$ 198

**Line 9**

Item ID: 1000000350  
*Insights for ArcGIS - Single Use Perpetual License*  
Unit of Measure: EA  
Vendor Item/Part #: 153391  
Manufacturer Item #:  
Unit Price: \$ 2000

**Line 10**

Item ID: 1000000351  
*Insights for ArcGIS - Single Use Perpetual License - Annual Maintenance*  
Unit of Measure: EA  
Vendor Item/Part #: 154300  
Manufacturer Item #:  
Unit Price: \$ 500

**Line 11**

Item ID: 1000000352  
*Insights for ArcGIS - Single Use Term License*  
Unit of Measure: EA  
Vendor Item/Part #: 154332  
Manufacturer Item #:  
Unit Price: \$ 500

APPROVED: Michael F. Perry - KH  
CHIEF PROCUREMENT OFFICER

I solemnly swear by Michael F. Perry, Alt  
Dir. in Absence of Perry, Dir. of State of  
Tennessee, Central Personnel, HR & Training  
Procurement Office,  
email: Michael.Perry@state.tn.us  
Date: 10/31/2017 10:21:45 AM

BY: Lauren Blevins  
PURCHASING AGENT

10/30/2017  
DATE



# City of Chattanooga

Mayor Andy Berke

September 26, 2018

Mr. Brent Messer  
Chief Information Officer  
Information Technology Department  
1100 Market St. Suite 300  
Chattanooga, TN 37402

**Subject: Requisition 176184 – New Blanket Contract – Data Driven for Watson Products  
– Information Technology Department**

Dear Mr. Messer:

Council approval is recommended to award a new blanket contract as needed for Information Technology Department. The contract term will be for twelve (12) months ending June 30, 2019, with the option to renew for an additional two (2) years. The estimated annual spend for this contract is \$65,000.00. A copy of the sole source justification is enclosed, as attached to the requisition entered in September, 2018.

I recommend awarding blanket contract for Watson products to Data Driven.

TCA 6-56-304.2 allows for this single source purchase exempted from the usual advertising and bidding requirements.

Respectfully yours,

Bonnie Woodward  
Director of Purchasing

BW/mh  
Attachments

Data Driven 3144 Stage Post Drive Ste. 116 Bartlett, TN 38133

# Software Maintenance Quote

7953 Stage Hills Blvd., Suite 108  
 Memphis, TN 38133

Date	Quote #
8/7/2018	211

Name / Address
Koren Sapp City of Chattanooga 1100 Market Street, Suite 3 Chattanooga, TN 37402

Description	Qty	Cost	Total
City Court DMV/NCIC Query License purchase as a separate jurisdiction	1	4,450.00	4,450.00
Watson Incident, Crash Reporting, and DMV Inquiry Annual Maintenance and Support for Police Department Year 1: (period covering 7-1-2018 through 6-30-2019)	1	58,194.00	58,194.00
Watson DMV Inquiry Annual Maintenance and Support for City Court Year 1: (period covering 7-1-2018 through 6-30-2019 included under license purchase)	0	0.00	0.00
Watson Incident, Crash Reporting, and DMV Inquiry Annual Maintenance and Support for Police Department Year 2: (period covering 7-1-2019 through 6-30-2020)		58,194.00	58,194.00
Watson DMV Inquiry Annual Maintenance and Support for City Court Year 2: (period covering 7-1-2019 through 6-30-2020)		667.50	667.50
Watson Incident, Crash Reporting, and DMV Inquiry Annual Maintenance and Support for Police Department Year 3: (period covering 7-1-2020 through 6-30-2021)		58,194.00	58,194.00
Watson DMV Inquiry Annual Maintenance and Support for City Court Year 3: (period covering 7-1-2020 through 6-30-2021)		667.50	667.50
		<b>Total</b>	<b>\$180,367.00</b>



*what drives  
your enterprise?*

3144 Stage Post Drive Suite 116 · Bartlett, TN 38133 · 901.257.3292  
Fax 901.380.9054

June 1, 2018

To Whom It May Concern:

This letter is to confirm that DataDriven solely owns the rights, source and technical expertise for the licensed products "Watson Incident", "Watson Crash", "Watson Inquiry", "Watson Reporting and Administration". No other company or individual has the required proprietary resources to support, debug, revise or upgrade any of the above products. DataDriven is therefore the sole-source provider for the annual Software Service Agreement of the above listed licensed products.

DataDriven, LLC has no licensed resellers of the Watson Field Reporting Suite, therefore, is the sole source for all Watson Field Reporting products.

Sincerely,

A handwritten signature in dark ink, appearing to read "William S. Harding", is written over a faint, light-colored signature line.

William S. Harding, Managing Partner  
DataDriven, LLC.

**CHATTANOOGA PURCHASING DIVISION  
SOLE SOURCE JUSTIFICATION FORM**

Sole source purchases are goods and services available from only one supplier, and cannot be procured through the competitive bidding process because of the existence of a single source of supply, or other reason below. Justification for this basis must be provided, per purchase order.

Description of item/service, its function and cost estimate: \$ 225,000.00

This is a sole source vendor because:

- Sole provider of proprietary rights, and/or is a licensed or patented good or service.  
 Sole provider of items that are repair parts of or upgrades to existing equipment/systems.   
Sole provider of factory-authorized warranty service.  
 Sole provider with specialized facilities or technical competence.  
 Sole provider of unique equipment or products not offered by others.

What steps were taken to verify that these features are not available elsewhere?

(Attach any additional explanation) Data Driven is the only provider of services for Watson licensed products (including, but not limited to: Watson Incident, Watson Crash, Watson Inquiry, Watson Reporting and Administration)

Other brands/manufacturers were examined (List specific company names, phone numbers and contact names, and explain why there were not suitable)

Other vendors were contacted (List specific company names, phone numbers and contact names, and explain why these were not suitable).

What specific feature makes this item unique and why is this feature needed for your project  
Data Driven has been the sole provider of Watson products since beginning of project.

Please attach the suggested vendor's letter stating the reasons that it is considered a sole source for the product/service, if applicable.

Suggested Vendor: Data Driven

Department: Information Technology Contact: Donna Jeffrey

Department's recommendation for sole source is based upon an objective review of the good/service being required and appears to be in the best interest of the City.

Donna Jeffrey  
Signature

9-5-2018  
Date





# City of Chattanooga

Mayor Andy Berke

September 26, 2018

Mr. Justin Holland  
Administrator, Public Works Department  
City Wide Services  
1250 Market Street, Suite 2100  
Chattanooga, TN 37402

Subject: R176135 – Salt Spreaders – City Wide Services – Public Works  
Department

Dear Mr. Holland:

Council approval is recommended for purchase of two (2) Henderson 13ft Salt Spreaders for City Wide Services, Public Works Department, in the amount of \$48,500.00.

This purchase is utilizing the Sourcewell (formerly NJPA) contract, PO No. 080114-HPI. A copy of the Sourcewell contract and CMI Equipment Sales, Inc quote are attached.

TCA 6-56-304.2 allows this single source blanket contract exempted from the usual advertising and bidding requirements.

I recommend approval of this purchase to CMI Equipment Sales, Inc, 2405 Dickerson Pike, Nashville, TN 37207.

Respectfully yours,

A handwritten signature in cursive script that reads "Bonnie Woodward".

Bonnie Woodward  
Director of Purchasing

BW/mlm

Attachments



**CMI Equipment Sales, Inc.**

**P.O. Box 78098  
2405 Dickerson Pike  
Nashville, TN 37207**

**www.cmiequip.com 615-227-7800**

**QUOTE**

Quote: 01-740  
Date: 8/21/2018

PO:  
CustId: C/ CHATTANOOGA

Cust Email: collins\_s@chattanooga.gov  
Phone: (423) 643-5551  
Salesperson: WayneC  
User: JohnS

Bill To:  
CITY OF CHATTANOOGA  
ATTN: ACCOUNTS PAYABLE  
SUITE 101, 101 E 11TH ST  
CHATTANOOGA, TN 37402

Ship To:  
CITY OF CHATTANOOGA

Sourcwell (NJPA) Contract #080114-HPI

Item	Type	Description	Qty	Tax	Price	Discount	Net Price
FSH II	QU	FSH II	2.0000		\$24,250.00		
		HE - Henderson 13' Stainless Steel Salt Spreader					
		Total FSH II					\$48,500.00
Remark	RE	50" Sides, 7.3 Cu. yd. capacity					
Remark	RE	Dual 7" Augers					
Remark	RE	Stainless Steel Inverted Vee					
Remark	RE	Top Grate					
Remark	RE	Ratchet Strap Hold Down					
Remark	RE	Extended Front Idler Grease Tubes					
Remark	RE	Trunnion Latch Kit					
Remark	RE	Aguer Motor w/speed sensor					
<b>Total:</b>							<b>\$48,500.00</b>

Totals		<b>Sub Total:</b>	<b>\$48,500.00</b>
		<b>Total Tax:</b>	<b>\$0.00</b>
		<b>Invoice Total:</b>	<b>\$48,500.00</b>

Balance Due On This Invoice: \$48,500.00



## Henderson

Snow & Ice Control Equipment

#080114-HPI

Maturity Date: 10/21/2019

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[End of Contract](#)

## Pricing

Pricing for this contract is provided at a discount off current year MSRP. For additional information, contact your local distributor.

## Become a Member

Simply complete the online application or contact the Membership Team at [membership@sourcewell-mn.gov](mailto:membership@sourcewell-mn.gov) or 877-585-9706.

## Search Vendors & Contracts

General Contracts

eziQC Contracts

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**Sourcewell for Vendors →**

[Terms & Conditions](#)

[Privacy Policy](#)

[Sitemap](#)

[Accessibility](#)

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## Henderson

Roadway Maintenance, Asphalt, Snow and Ice

#080114-HPI

Maturity Date: 10/21/2019

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### Contract Documents





## Contract Documents

**Snow and Ice Handling Equipment with Related Accessories, Services and Supplies**




Contract #080114-HPI

Effective 10/21/2014 - 10/21/2019

### Contract Documentation

-  **Request for Proposal (RFP)** (993.37 KB)
-  **Contract Forms** (4.61 MB)
-  **Contract Acceptance & Award** (1.56 MB)
-  **Contract Extension 2018** (274.25 KB)

### Competitive Solicitation Documentation

-  **Affidavit of Advertisement** (2.54 MB)
-  **Proposal Opening Witness Page** (1.08 MB)
-  **Proposal Evaluation** (586.52 KB)
-  **Evaluation Committee Comment & Review** (1.81 MB)
-  **Board Minutes** (131.13 KB)

## Become a Member

Simply complete the online application or contact the Membership Team at [membership@sourcewell-mn.gov](mailto:membership@sourcewell-mn.gov) or 877-585-9706.

## Search Vendors & Contracts

General Contracts

ezIQC Contracts

Sourcewell's website may contain links to nongovernment websites being provided as a convenience and for informational purposes only. Sourcewell neither endorses nor guarantees, in any way, the external organization's services, advice, or products included in these website links. Sourcewell bears no responsibility for the accuracy, legality, or timeliness of any content on the external site or for that of subsequent links. All questions related to content on external sites should be addressed directly to the host of that particular website.



[Sourcewell for Vendors](#) →

[Terms & Conditions](#)

**Letter of Agreement  
To Extend the Contract**

Between

**Henderson Products, Inc.  
P.O. Box 40 1085 South 3<sup>rd</sup> Street  
Manchester, IA 52057**

And

**Sourcewell, Formerly National Joint Powers Alliance (NJPA)  
202 12<sup>th</sup> Street NE  
Staples, MN 56479  
Phone: (218) 894-1930**

The Vendor and Sourcewell have entered into an Agreement (Contract #080114- HPI) for the procurement of Snow and Ice Handling Equipment with Related Accessories, Services and Supplies. This Agreement has an expiration date of October 21, 2018, but the parties may extend the Agreement for one additional year by mutual consent.

The parties acknowledge that extending the Agreement for another year benefits the Vendor, Sourcewell and Sourcewell's members. The Vendor and Sourcewell therefore agree to extend the Agreement listed above for a fifth year. This existing Agreement will terminate on October 21, 2019. All other terms and conditions of the Agreement remain in force.

Sourcewell, Formerly National Joint Powers Alliance (NJPA)

By: Jeremy Schwartz, Its: Director of Cooperative  
Contracts & Procurement/CPO

Name printed or typed: Jeremy Schwartz

Date 6/25/2018 | 4:11 PM CDT

Henderson Products, Inc.

By: Glenn Beck, Its: VP SALES

Name printed or typed: GLENN BECK

Date JUNE 28, 2018

Contract Award  
RFP #080114

FORM D



Formal Offering of Proposal  
(To be completed Only by Proposer)

SNOW AND ICE HANDLING EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SNOW AND ICE HANDLING EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: HENDERSON PRODUCTS INC Date: AUG 6 2014

Company Address: 1085 SOUTH 3RD STREET PO BOX 40

City: MANCHESTER State: IA Zip: 52057

Contact Person: GLENN BECK Title: VP SALES & MARKETING

Authorized Signature (ink only):  GLENN BECK

(Name printed or typed)





Contract Acceptance and Award

(To be completed only by NIPA)

**NIPA 000114 SNOW AND ICE HANDLING EQUIPMENT WITH RELATED ACCESSORIES, SERVICES, AND SUPPLIES**

HENDERSON PRODUCTS, INC.

Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NIPA on Form C.

The effective start date of the Contract will be October 21, 2014 and continue for five years from the board award date. This contract has the consideration of a five-year renewal option at the discretion of NIPA.

National Joint Powers Alliance (NJPA)

NIPA Authorized signature:

NIPA Executive Director

Dr. Chad Coanette

(Name printed or typed)

Awarded this

21<sup>st</sup>

day of

October

2014

NIPA Contract Number 000114-001

NIPA Authorized signature:

NIPA Board Member

Scott Veerman

(Name printed or typed)

Executed this

21<sup>st</sup>

day of

October

2014

NIPA Contract Number 000114-001

Proposer hereby accepts contract award including all accepted exceptions and NIPA clarifications identified on Form C.

Vendor Name Henderson Products Inc.

Vendor Authorized signature:

Glenn Berk

(Name printed or typed)

Title: VP Sales & Marketing

Executed this

23<sup>rd</sup>

day of

October

2014

NIPA Contract Number 000114-001